



SIB Standard
Investment
Bank

CORPORATE PROFILE

BE EXCEPTIONAL

A master is a practitioner at the highest level of art and action, who believes impossible is nothing. Lives by logic and makes by magic. Goes beyond the bare minimum and the predictably generic. Sees the beauty where others can't. Defies the status quo when others won't. Be exceptional, be the master.

2020



KARIBU

We believe it is the right of every citizen to partake in the prosperity of the country and that it is our responsibility to arrange or enable this opportunity to the best of our ability.

Over the years we have had the opportunity to be involved in over Kes. 240 billion worth of East Africa corporate transactions in which we delivered an investment funds oversupply of 241%.

We have had the opportunity to work with over 130,000 foreign & local investors and over Kes. 11 billion of assets has been entrusted to us.

In December 2018, SIB was licensed as the first Online Forex Trading Money Manager in Kenya, by the CMA, under the CMA Online Forex Trading Regulations, 2017.

We thank you for entrusting us with your deeply held aspirations and for the journey of prosperity we are going to embark on together. We would not be where we are without your trust.

James Wangunyu
Founder, Managing Director

A KENYAN STORY



Vision

To continually and tirelessly seek business opportunity by empowering people, aligning needs and providing solutions.

Mission

To positively impact the financial prosperity of people and organizations.

Standard Investment Bank (SIB) is one of Kenya's foremost financial services firm. We offer the market a single point of entry for Investment Banking, Investment Management, Securities Trading and Corporate Finance.

SIB was founded in 1995 by Mr. James Wangunyu as a private company registered in Kenya. With a focus on high value customer relationship management and integrity, the company rapidly flourished and increased its volume of the equity trading business by a significant multiplier to achieve No 1. position in trade volume ranks well ahead of more established and older stockbrokers.

In 2005, SIB set up the Corporate Finance desk. Having attained experience, growth and dominance in the existing service lines. Our leadership within the region is clearly demonstrated by having been involved in over 70% of corporate advisory mandates since 2005 in East Africa. In 2007, SIB secured a Unit Trust License. Most recently, in December 2018, we again led the industry as the first Online Forex Trading Money Manager in East Africa – licensed by Capital Markets Authority (CMA).

Our growth, both strategic and intentional, is as a result of making relationships our priority.

Companies, Individuals all over the world are always look to raise capital for growth. They also strategize for greater competitiveness, survival and profitability.

Standard Investment Bank has been at the forefront of assisting our clients to achieve these goals. At SIB, the team upholds the highest standards and excellence and we have built a reputation for affordability, reliability and maintenance of cordial relationships with our clients during and after project completion.

Company Figures



Competencies

Opportunities

Understanding and Appreciation of your key opportunities and challenges

Knowledge

Using our knowledge, network & infrastructure to develop financial solutions

Care

Demonstration of care and protection



AWARDS

Best in the following categories:
Investment Bank of the Year;
Best Lead Transaction Advisor;
Stockbroker of the Year; and Research

LEGAL STATUS

Limited Liability Company. C.63229.



INVESTMENT BANK

- 2005 - License from Capital Markets Authority (Kenya).



ACHIEVEMENTS

- SIB has on-going trading relationships with Stockbrokers in Uganda, Rwanda and Tanzania, who can assist with additional sales capacity.

- Leading Speciality with over 15 Rights Issues

- Provided advisory services to GOK on Restructuring, Offer for Sales, IPOs, Privatization

- Over 60 successfully closed projects that involved Kshs 240+ billion including the KenGen IPO

- **Core Team Experience in Domestic Capital Markets** - Job Kihumba and the Team. Collectively 50+ years.

- **Job Kihumba** - Project Leader and SIB Consortium Team Leader of various IPO, rights issue and listing via introduction projects.

TRANSACTIONS



- **LARGEST TRANSACTION**
Advised on Kenya Electricity Generating Company Ltd Kshs 28 billion Rights Issue Offer
- **LARGEST TRANSACTION BOND**
Advised on Kenya Electricity Generating Company Ltd Kshs 25 billion Public Infrastructure Bond Offer
- **INDEPENDENT ADVISER**
Acquisition of National Bank of Kenya by KCB Group & Acquisition of KenolKobil by Rubis Energie SAS
- **MOST COMPLEX TRANSACTION**
1st Successful Privatization under the Privatization Act, 2005 of KWA Holdings E.A. Ltd in December 2014
- **MOST NOTEWORTHY TRANSACTION IN WORLD CAPITAL MARKETS**
Demutualisation & IPO (Self-Listing) of the Nairobi Securities Exchange Limited in 2014

SIB

FIGURES

Over Kshs 700 million Shareholders' Funds invested



TRADING PARTICIPANT

Authorised as a trading participant. Also a member of NEXT, the derivatives market of the NSE

UNIT TRUST

Licensed as a Collective Investments Scheme by the Capital Markets Authority (Kenya).

REGULATORY

- **Central Depository Agent** - Authorised by Central Depository & Settlement Corporation (Kenya).
- SIB is a member of Kenya Association of Stockbrokers and Investment Banks



ONLINE FOREX MONEY MANAGER

In December 2018, SIB was licensed as the first Online Forex Trading Money Manager in Kenya, by the CMA, under the CMA Online Forex Trading Regulations, 2017 trading as Mansa^x. Mansa^x is a Global Multi Asset Strategy Fund.



RANKING

SIB ranks amongst the top leaders in Equities Trading; Bond Trading; Research; Corporate Finance (Advisory Services) and General Capital Market Development.

Our Team

A TEAM THAT DELIVERS TRUST

“If your actions inspire others to dream more, learn more, do more and become more, you are a leader.” ~ John Quincy Adams.



FA James Wangunyu Founder, Managing Director

James has over 24 years of investment banking experience and has been involved in leading diverse businesses. He has previously served as Vice-Chairman and Chairman of the Nairobi Securities Exchange, and has served in many Committees at the NSE. He has knowledge and experience in the insurance and commercial banking sectors. He is a former Chairman of Pacis Insurance Co in Kenya. He continues to serve as a Director and shareholder in various other businesses.



FA Job Kihumba Executive Director, Corporate Finance

Job has considerable experience in the capital markets and served as the first CEO of the Nairobi Securities Exchange. He has also served in corporate and general management of various organizations and international services trade where he has consulted both locally and abroad and in business development services. He has led the Corporate Finance and Advisory team at SIB, delivering over 25 corporate finance transactions in Kenya and within the East Africa Region.



Donald Wangunyu BSc Computer Science CEO- FourFront Management

In 2019, in response to the needs of our customers, Donald was charged with the responsibility of setting up FourFront Management, a division of SIB. He leads a team that is building solutions to increase the ease and efficiency in which the general public understands, accesses and consumes investment banking services. He joined SIB in 2008 to Head the Operations department with an emphasis on risk management, compliance, and operational excellence – eventually incorporating business development. He is also a Board member of the Kenya Association Stockbrokers and Investment Banks (KASIB). He has chaired several Board committee – most critical being the Broker Back Office System (BBO) Functionality Delivery Committee for the industry



Pauline Mwai BA. Accounting, CPA(K) Director – Finance

Pauline joined SIB in April 2010 as an accountant and has risen through the ranks in various capacities to being appointed a Board Member in charge of Finance and Accounting. She is tasked with directing and ensuring the financial health of the organization as well as ensuring the Organization complies with all the statutory mandates of various relevant regulators.



Nahashon Mungai BSc Actuarial Science, SICP, ACI Executive Director- Global Markets

Nahashon joined SIB in 2018 to run the newly formed Global Markets Division which operates the first and only regulated Online FX Trading Money Manager in Kenya and the greater African region, Mansa[®]. He previously worked with Bank of Africa as the Head of Treasury, Equity Bank Limited as a Forex Interbank Dealer, I&M bank as Corporate Dealer and Kenya Commercial Bank as a Spot and Swaps Dealer. He has served as an elected committee member, Market Development in the ACI Financial Markets Association, Kenya.



FA Nickay Wangunyu BSc Computer Science, MBA Finance Executive Director - Strategy & Operations

In his career of 14 years, Nickay has acquired experience and expertise in trading, IT, operations, investor relations, research, and asset management. In 2014, he served in the strategic management committee, which was responsible for implementing an organization restructure, after which in his position as Principal- Product and Business Development. He spearheaded the formation of the Online Forex Trading and CFDs trading division (Global Markets), the first CMA licensed Online Forex Trading Money Manager in Kenya and the East Africa Region.



FA Eric Musau B.Com Banking & Finance, AKIB, CIMA Adv Dip MA Executive Director - Research

Eric has 14 years' in the industry with 12 years of investment banking experience and has been involved in diverse coverage as an analyst as well as capital market transactions. His professional experience started at Standard Chartered Bank Kenya (no relations to SIB), as a graduate associate for two years; after which he joined investment banking. He has previously worked for Kestrel Capital (EA) Ltd, African Alliance Investment Bank & Renaissance Capital in the role of Analyst. He joined SIB as Senior Analyst and has served as Head of Corporate Finance & Head of Research.



George Brian Akello LL.B, PGDip Law Independent Director

George has experience in litigating complex cases at the Capital Markets Tribunal, the court of Appeal, civil, commercial and family divisions of the High Court of Kenya as well as the Environment and Land Court and the Employment & Labour Relations Court. He is an associate at Okoth and Kilagat Advocates and is the principal advocate in charge of litigation and dispute resolution, conveyancing and the recruitment and training of pupils.

SERVICES

Services

SIB EQUITIES

Our Equities traders always provide you with the best solution for your trading activities.

To trade, our equities team takes into consideration a combination of a trades relevant factors that include price, costs, speed, size and market impact for its efficient execution.

Over and above execution, our clients get immediate on the ground market color that assists in making fast and informed decisions at the prevailing market conditions. Our team ensures the tracking of all market statistics across multiple sub Saharan markets captured in our insightful daily trading and monthly/quarterly reports.

At SIB, we are excited to have been the first institution to execute the first derivatives futures trades in the market- July 2019.

The Nairobi Securities Exchange has developed the NSE NEXT Derivatives Market, the second derivatives exchange in Africa after South Africa.

A futures contract is a legal agreement to buy or sell a particular commodity or asset at a pre-determined price at a specified time in the future. The buyer undertakes the obligation to buy the underlying asset when the futures contract expires whereas the seller undertakes the obligation to provide the underlying asset at the expiration date.

The Equities Team.

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



FA Eric Ruenji

BSc. International Business Administration; ATS

Associate Director

Mr. Ruenji has 16 years experience in the industry. He is responsible for the development of trading strategies and improvement plans, coverage of international, local and individual clients' portfolio. Prior to his new role, he worked as Head of Sales and Trading as well as Head of Foreign Equity Sales at SIB. He previously worked at Sterling Investment Bank as Head of Trading from 2005 - 2008 and Head of Foreign Equity Sales from 2010 - 2011.



FA Antony Waweru

B.A. Hons; ATS Certified, IMIS- UK

Head of Trading

Antony has 22 years' experience in Capital markets Equities Trading and Operations with 19 years in equity sales and trading at SIB. He oversaw the formulation of the overall trading services and corporate strategy at SIB. He previously held the position of Head of Brokerage at KCB Capital.



FA John Mucheru

BSc Actuarial Science; ATS

Head of Foreign Sales and Trading

John is responsible for the development of SIB's foreign and corporate client base. He has 15 years experience in the industry. He was previously an Intuitional Trader for Sterling Investment Bank and Dyer and Blair Investment Bank.



Stella Wambugu

B.Sc Actuarial Science, associate member ACIFA

Senior Associate – Equities Sales and Trading

Stella joined SIB in 2013 as a research analyst. Her commitment led to her promotion as a Senior Associate Sales Trader in 2017. Since January 2018, she has been the project lead for derivatives spearheading the successful completion of a six-month Derivatives Exchange industry Pilot Test between July and December 2018. Through her leadership, SIB successfully executed the first futures trades in the market in July 2019 on the first day of going live.

Treasury Bonds

SIB FIXED INCOME

Our Fixed Income traders always provide you with the best solution for your trading activities.

SIB Fixed Income trade in fixed income products for local and foreign institutional investors. Our main focus is on:

- Government Bonds
- Corporate Bonds
- Treasury Bills

In addition, we provide an opportunity for our investors to participate in primary auctions. We also provide bespoke Fixed Income Research.

Our traders offer transparency and best execution on Fixed Income trades.

SIB was deeply involved in the first ever public corporate bond offer in Kenya in 2009. SIB used its position in the transaction to further develop the local capital markets through this transaction which has paved way for more public bond offers and the electronic trading of bonds on the NSE. SIB also pioneered CDS deposits of bonds through the Kengen PIBO. It is was involved in the first ever Green Bond in Kenya by Acorn, as placement Agent.

The Fixed Income Team.

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



FA Brian Mutunga
B.Sc Actuarial Science
Senior Manager

Brian Mutunga has over 12 years of fixed income trading experience in both government issued and corporates bonds. He has also been instrumental in the successful issue of several fixed income corporate finance projects. He began his career at AIB Capital and later moved to Faida Investment Bank before joining Standard Investment Bank in 2010.



Barry Omotto
B.Com (Finance)
Trader

Barry has over 3 years of experience in fixed income trading. He is instrumental in growing our client base as well as day to day running of the fixed income desk. Prior to joining SIB, he worked as a program manager in the NGO space.



Diana Mugane
B.Econ, CPA (K)
Senior Associate, Trade Settlement & Fixed Income

Diana has over 2 years of experience in fixed income activities. She is well versed in macro and micro economics and her insights are vital for the production of our weekly fixed Income reports. She has previously worked in the insurance industry as an operations executive.

Services

SIB TRADING OPERATIONS

Enhancing investor returns through robust controls and compliance while maintaining efficiency and effectiveness

Our back office supports the settlement of transactions, and works closely with the finance and accounting department to ensure reconciliation and confirmations of Fixed Income and Equity trades are done on time and correctly.

The team continuously monitors existing controls and processes; considering any new requirements or regulations and making relevant adjustment with counterparties and clients. Back office monitors operational risks in addition to compliance.

Recent developments in the securities space has led to the introduction of derivatives which has led to enhanced skills in operations to monitor client cash and stock positions.

The Trading Operations Team.

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



Caroline Rotich

B.Ed. Arts, MBA (Strategic Management)

Head of Trading Operations

Caroline is responsible for SIB's trading back office operations. She has over 12 years of experience in the industry having started her career at Sterling Investment Bank where she worked in customer service. Later, she did ATS training and joined equities as a dealer before later joining SIB. Carol has a strong passion for excellence and has streamlined the trading operations function over the years, strengthening it to meet the challenges of today's evolving environment.



Joseph Kasanga

BSc. Natural Resources Management

Senior Associate, Operations

Joseph's activities are aimed at mitigating operational risks associated with back office operations and works to enhance compliance with existing regulations through approval of transactions initiated by other back office team members. Joseph has over 10 years of experience in investment banking, Financial & Investment Management. Joseph is SICP Level 1 Certified and has also undertaken derivatives training. He is currently pursuing an MBA in Finance at Jomo Kenyatta University of Agriculture and Technology.

SIB RESEARCH

SIB undertakes rigorous due diligence in order to provide insight and clarity of investment opportunities to investors.

Due diligence is embedded in our research as well as corporate finance transactions as appropriate. To make it easier for you to generate your own insights through various charting tools, alerts and models, we have taken all our research and put it in an interactive portal.

Our reports comprise the evening daily trading brief, fixed income wraps, weekly equity markets report, monthly and quarterly reports, company announcement briefs, sector and company valuation reports as well as insights that are our views on topical economic, industry and company news.

SIB has been one of the major research houses in the East Africa region. SIB Research team has in the recent past won awards, for example the Euro money Awards under various categories including: Best Research Houses in Africa; in Airlines & Aviation Sector, Utilities Sector, Telecommunications Sector, and Financial Services Sector.

The Research Team.

Our Research Team have a passion to fact find, decipher the unsaid and translate findings for investment decisions.



FA Eric Musau

**B.Com (Banking & Finance), AKIB, CIMA Adv Dip MA
Head of Research**

Eric has 14 years' in the industry with 12 years of investment banking experience and has been involved in diverse coverage as an analyst as well as capital market transactions. His professional experience started at Standard Chartered Bank Kenya (no relations to SIB), as a graduate associate for two years; after which he joined investment banking. He has previously worked for Kestrel Capital (EA) Ltd, African Alliance Investment Bank & Renaissance Capital in the role of Analyst. He joined SIB as Senior Analyst and has served as Head of Corporate Finance & Head of Research. He is a full member of the Chartered Institute for Securities & Investment (UK).



Lisa Kimathi

**B.Com (Finance & Management Science)
Senior Associate**

Lisa boasts of over six years' experience in financial markets, in areas covering Research, Advisory and Investor Relations. She is an equities research analyst skilled in financial analysis, trading analysis, reporting and presentation. She currently covers Telecommunications, Manufacturing, Cement & Energy listed companies in Kenya, with a general view of the East African region. Prior to joining SIB, she worked at Africa Practice East Africa, Ernst & Young and the Nairobi Securities Exchange (NSE).



Martin Kiriimi

**B.Sc (Computer Technology), ITIL
Senior Associate**

Martin is skilled in financial markets with over 8 years' experience in equities, fixed income, macroeconomics, and global markets. He is skilled at analyzing company performance and strategy, trends in markets and making presentations of research findings in the form of research reports and informative notes. Martin is an associate member of the Institute of Certified Investment and Financial Analysts (ICIFA). He was previously at Equity Bank Ltd, where he was responsible for maintaining a healthy credit portfolio and excelled at creating and maintaining relationships as a relationship manager.

SIB PRIVATE CLIENT SERVICES

Our long history of helping private companies, families & individuals improve growth means that we are well placed to help you achieve your business and personal ambitions.

Our team provides investment-related advice and aims to address the entire financial circumstances of each client.

Typical clients have multiple financial requirements covering both personal and, family or tightly held companies. Private Clients Services provides a single point of contact for the client and covers even Fund Managers & Investment Companies, Insurance Companies, SACCOS, corporations and Microfinance Institutions.

SIB works with each client to provide individualized financing solutions to help them achieve business and personal ambitions using the capabilities and networks at its disposal.

Our solutions include:

- Debt and Equity trading,
- Corporate Finance
- Investment Management.

The Private Client Services Team.

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



Boniface Kiundi

MBA, MCSI(UK)

Associate Director

Boniface started his advisory career in 1996 as a Business Development and Corporate Advisory Executive with the then Equity Stockbrokers (now SGB Securities). Two years later, he joined Standard Stocks Limited (now Standard Investment Bank) where he has been since then. He holds an Executive MBA in Leadership and International Business from The Copenhagen Business School and handles some of the best and most successful private clients in Kenya. He is a full member of the Chartered Institute for Securities & Investment (UK).



Franklin Kirigia

B.A Hons (Economics), MBA (Finance & Marketing)

Consultant

Kirigia joined the investment banking industry in 1990. He was General Manager Suntra Investment Bank Ltd and a Director in charge of Equities at Shah Munge & Partners. His area of expertise and training includes portfolio management, equity and economic research, corporate finance, public share issues management, mergers & acquisitions. He joined Standard Investment Bank in 2003 as a full time consultant and has continued to serve various corporates and high net worth clients in trade execution and investment advisory services.



Laban Githuki

B.Com (Finance), CPA (K)

Senior Manager

Laban has over 10 years of experience in investment banking, fixed income and financial advisory. He has been instrumental in trading and execution of billions worth of government securities over the past 10 years. He previously worked with Barclays Bank in sales and marketing division and later joined Faida Investment Bank as a Management trainee. He is currently undertaking a Masters in Finance at USIU Africa.

SIB CORPORATE FINANCE

For over 14 years, our corporate finance team has been at the forefront of delivering unrivaled professional and transactional financial advice.

Our team works with Kenya's largest public and private institutions to inform their strategic growth, structure their balance sheets, raise capital and restructure their enterprises.

Our knowledge and expertise is delivered across a range of specializations, whether you are interested in mergers and acquisitions, identifying opportunities to add value or providing corporate valuations.

In addition, we conduct due diligence, originate, structure and close deals that comprise private placements, convertibles, private equity or structured finance transactions. On a larger scale our clients have benefited from our strength in Privatizations, IPO's, Rights Issues and Public Debt offers.

Our experience has been called upon across the region on key strategic private and government transactions for organizations that include KenGen, The NSE, Co-operative Bank of Kenya, Scangroup, KCB Group, KenolKobil, Kenya Wine Agencies, Standard Chartered Bank, Equity Bank, NBS Bank Malawi and Unilever Tea.

The Corporate Finance Team

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



FA Job Kihumba
Executive Director, Corporate Finance

Job has considerable experience in the capital markets and served as the first CEO of the Nairobi Securities Exchange. He also served in corporate and general management of various organizations and international services trade where he has consulted both locally and abroad and in business development services. He has led the Corporate Finance and Advisory team at SIB, delivering over 25 corporate finance transactions in Kenya and within the East Africa Region.



FA Lorna Wambui
B.Com (Finance)
Senior Manager

Lorna has over 15 years of experience in the Kenyan financial and capital markets and is an experienced project coordinator. During her time as a project manager, project coordinator and technical expert, she has handled retail and corporate business including GOK Privatizations, Valuations, Mergers and Acquisitions, De-listings, Rights Issues, Offer for Shares, Private Placements, and Initial Public Offers among others.



Janet Maina
B.Com Accounting, SICP
Manager

Janet has 10 years of experience in the Kenyan financial and capital markets and is a qualified and experienced project coordinator. She has been involved in transaction coordination, transaction origination, offer marketing and sales, technical and structuring support as well as proposal and Information Memorandum writing for a number of private sector projects. She has handled retail and corporate business as well as institutional business support, customer relations, sales and marketing of primary offers, research support and analysis of listed companies and providing investment advice to clients.

SIB GLOBAL MARKETS

The global markets division, set up in 2018 is the most recent investment solution offering by Standard Investment Bank.

Our Global Markets solution offers customers currency hedging solutions. Our customers enjoy premium service on hedging their businesses against the foreign exchange currency risks that they carry. Hedging has traditionally been difficult for some businesses that are engaged in foreign trade. The global markets team thus employs the use of derivative contracts such as forex forwards, forex swaps and forex options to achieve an optimal solution to any foreign exchange exposure.

Through its flagship offering, Mansa^x fund, customers are able to gain exposure to position in most of the world currencies, precious metals, commodities, global stock indices and selected single stocks from around the world. Our Mansa Xperts make discretionary trading decisions on behalf of our customers.

To exercise prudent investment decisions, our team employs state of the art risk management tools and reporting software. The global markets team has established synergies and partnerships with several international trading desks, brokerages and investment banks which offers our clients a wide array of solutions no matter the scale and physical presence of their business needs.

The Global Markets Team.

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



Nahashon Mungai

BSc (Actuarial Science), SICP, ACI

Executive Director- Global Markets

Nahashon joined SIB in 2018 to run the newly formed Global Markets Division which operates the first and only regulated Online FX Trading Money Manager in Kenya and the greater African region, Mansa^x. He previously worked with Bank of Africa as the Head of Treasury, Equity Bank Limited as a Forex Interbank Dealer, I&M bank as Corporate Dealer and Kenya Commercial Bank as a Spot and Swaps Dealer. He has served as an elected committee member, Market Development in the ACI Financial Markets Association, Kenya.



Edward Kipanga

Msc (Banking and Finance)

Senior Associate Dealer, Forex Trading, Global Markets

Edward has over seven years experience in Banking and Financial markets, in areas covering Foreign Exchange and Money Markets. He is skilled in financial analysis and trading analysis. He currently covers Global Financial Markets analysis. He previously worked at Gulf African Bank, Prime Bank, and Bank of Africa.



Ian Kahangara

BSc (Mathematics), ACI

Senior Associate Dealer, Forex Trading, Global Markets

Ian joined Standard Investment Bank in June 2018. He holds a Bachelor of Science degree in Mathematics from Jomo Kenyatta University and Technology, pursuing an MBA from the University of Nairobi. He also holds several certifications including ACI Dealing Certificate from ACIFMA. He is an experienced dealer with twelve years in the banking industry and eight years in active treasury environment including working with National Bank of Kenya and KCB bank both of which he was a Treasury dealer in both Money market and Forex desks. He has been very instrumental in Systems and operational process flows within MansaX.



Tim Janot

B.A (Marketing)

Senior Associate Dealer, Forex Trading, Global Markets

Tim has 4 years in the financial industry with three of those years in commercial banking, bank treasury functions as a spot currency dealer, interbank lending dealer, and as a forex trading dealer. More recently as a multi-asset dealer with a focus on currencies, metals, stock indices and commodities markets. Business Daily Columnist writing about both macro and micro, fundamental and technical perspectives about markets with a touch of wry humour, sometimes by accident, sometimes by purpose. Pursuing ACI Certification.

SIB ASSET MANAGEMENT

SIB Asset Management division runs collective, open-ended investment schemes, denominated in Kenya Shillings.

The investment scheme is structured as unit trusts and registered with the Capital Markets Authority. Standard Investment Trust Funds are:

- Equity Growth Fund
- Income Fund
- Balanced Growth Fund

The Asset Management Team

Each member of our team is a specialist in their field. Together, we make sure you're investing where the best returns are, while building loyalty across every touchpoint.



FA Robin Mathenge

B.Sc. International Business Administration in Finance and IT

Associate Director - Asset Management

Robin joined Standard Investment Bank in April 2007 under the portfolio management department. He has over 10 years' experience in the securities market, and over 8 years in portfolio management and has had training in portfolio management from SITI East Africa.

TRANSACTIONAL BACKGROUND



2019
KES 5Bn
Medium Term Note
Green Bond
Placement Agent

SIB Standard Investment Bank



2019
Takeover offer by KCB Group
Independent Financial Adviser

SIB Standard Investment Bank



2018
Take over offer by Rubis S.A.S.
Independent Financial Advisor

SIB Standard Investment Bank



2017
Business Valuation/ESOP.
Transaction Advisors in Consortia

SIB Standard Investment Bank



2012
520 Million
Business Valuation and Capital
raise of up to through a privately
placed rights issue
Lead Transaction Advisors

SIB Standard Investment Bank



2012
1.8 Billion
Capital raise of up to for through a
rights issue
Joint Lead Transaction Advisors
and Sponsoring Stockbroker

SIB Standard Investment Bank



2012
3.2 Billion
Capital raise of up through a
rights issue
Financial Advisor and Sole Lead
Sponsoring Stockbroker for the
Transaction

SIB Standard Investment Bank



2011
330 Million
Capital raise through a restricted
offer to acquire 25% shareholding
in Jamli Bora Bank
Lead Transaction Advisor

SIB Standard Investment Bank



2017
Corporate Finance Restructuring
Lead Transaction Advisors

SIB Standard Investment Bank



2016
Business Valuation
Transaction Advisor

SIB Standard Investment Bank



2016
28.8 Billion
Valuation and Capital Raise
through a public rights issue
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2016
Capital raise for Kenya Commercial
Bank through a Scrip Dividend
Joint Lead Transaction Advisors &
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2011
20.7 Billion
Capital raise for Kenya Airways Ltd
through a rights issue to assist in
funding the pre-delivery payments
in connection with acquisition of
aircrafts.
Sole Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2011
5.9 Billion
Valuation and Capital Raise
through a public rights issue
Joint Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2010
15 Billion
Capital raise through a rights issue
to fund growth and expansion plans
and to meet future capital adequacy
requirements
Joint Lead Transaction Advisors &
Sole Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2010
1.2 Billion
Capital raise through a rights
issue to fund refurbishment of
existing properties
Joint Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2015
Business Valuation and Capital
Raising through share issue to a
strategic investor.
Lead Transaction Advisors

SIB Standard Investment Bank



2014
3.1 Billion
Valuation and Capital Raise
through private rights issue
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2014
5 Billion
Capital Raise through privately
placed rights issue
Lead Transaction Advisors

SIB Standard Investment Bank



2014
Advisory for Capital Structure,
Share Valuation and Financial
Reporting Requirements
Lead Transaction Advisors

SIB Standard Investment Bank



2010
1.5 Billion
Capital raise through a rights
issue
Joint Lead Transaction Advisor

SIB Standard Investment Bank



2010
Acquisition of O&M Africa &
Ogilvy by Scangroup Ltd
Sole Transaction Advisor and Sole
Sponsoring Stockbroker

SIB Standard Investment Bank



2009
25 Billion
Capital Raise through through a
Fixed Rate Long Term Unsecured
10 year Public Infrastructure Bond
Sponsoring Stockbroker and Lead
Placing Agent

SIB Standard Investment Bank



2008
6.6 Billion
Capital raise through an initial
Public Offer
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2014
627 Million
Valuation and Capital Raise
through Self listing & subsequent
Demutualisation
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2014
3.6 Billion
Valuation and Capital Raise
through a rights issue.
Joint Lead Transaction Advisors
and Sponsoring Stockbroker

SIB Standard Investment Bank



2014
400 million
Valuation and Capital
restructuring through a bond
conversion
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2014
1 Billion
Valuation and Capital raise
through a Fixed Rate & Floating
Rate Long Term Unsecured 5.25
year Private Bond
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2008
356 Million
Takeover and subsequent
delisting
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2008
Acquisition by Cavendish Square
Holdings.
Sole Transaction Advisor and Lead
Sponsoring Stockbroker

SIB Standard Investment Bank



2008
1.6 Billion
Acquisition of Uganda
Microfinance
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2008
2.2 Billion
Capital raise through through a
rights issue
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2013
1 Billion
Valuation and Capital raise
through a Fixed Rate Long Term
Unsecured 5 year partially
guaranteed Private Bond
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2013
Privatization
Transaction Advisors in Consortia

SIB Standard Investment Bank



2013
Acquisition of 24.5%
Shareholding in Scangroup by
Cavendish Square Holding BV.
Sole Transaction Advisor & Sole
Sponsoring Stockbroker

SIB Standard Investment Bank



2012
1.6 Billion
Business Valuation and Capital
raise through a Public Share Offer
Lead Transaction Advisors,
Sponsoring Stockbrokers and
Placing Agents

SIB Standard Investment Bank



2007
11.2 Billion
Acquisition of a 24.9% by Helios
UK for a consideration.
Joint Lead Transaction Advisors

SIB Standard Investment Bank



2007
450 Million
Capital raise through an initial
Public Offer
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2007
2.2 Billion
Capital raise through an initial
Public Offer
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



2006
7.8 Billion
Capital raise through an initial
Public Offer
Lead Sponsoring Stockbroker

SIB Standard Investment Bank



Headquarters

JKUAT Towers
(Formerly ICEA Building); 16th Floor
Kenyatta Avenue
Nairobi, Kenya
Telephone: +254 20 222 0225,
+254 20 227 7000, +254 20 227 7100
Email: info@sib.co.ke
